



Flight Engineering Fax

To: Charles Lagreca
Company: Flint Aero, Inc.
Phone:
Fax: 619-448-1571

From: Walter F. Davis
Company: S-TEC Corporation
Phone: 817-325-9406 ext.-214
Fax: 817-325-6937

Date: 05/08/97

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Dear Mr. Lagreca,

As per your request I am further defining the phrase "NOT APPROVED" which is sometimes used by our sales personnel when discussing autopilot installations with our customers. As you know STC's are obtained after lengthy and very involved processes either by dealing directly with the FAA or through a D.A.S. such as we have at S-TEC.

Our installation bulletin for a given autopilot for a given aircraft states right up front that it is up to the installer to determine compatibility between STC's being installed on a particular aircraft. Unfortunately some installers aren't a ware of the responsibility placed upon them or they simply don't care.

Since STC's range from the almost insignificant in terms of effect on an aircraft's performance to the very pronounced, this is a big responsibility for the installer and they sometimes get in trouble by assuming too much.

So when someone here at S-TEC says that our autopilot is "NOT APPROVED" with Flint Aero Tip Tanks we simply mean that we don't know if they are compatible or not since we have never tested any of your products (that I know of) with our autopilot. The same would be true of any other STC that we have not tested for effect on our autopilot performance, we simply don't know. We don't know if they are compatible or not so we don't list them on our autopilot STC. I hope this explanation serves your purpose to some degree.

Sincerely,

A handwritten signature in black ink, appearing to read 'W. Davis', written over a white background.

Walter F. Davis
Flight Engineering

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